

# Lonza

## Chemist / Chemical Engineer

### Job Description Summary

**Arxada** (former Lonza Specialty Ingredients) is a pioneering leader with a powerful legacy: **Over 120 years** of creating specialty chemicals and solutions that potentiate the performance of our customers and their products. Our solutions, our expertise and our support help them to perform better - to be more efficient, more effective and more sustainable. We are passionate about empowering high performance and enabling our employees, partners and customers to realize their full potential. **Together we make daily life safer, cleaner, healthier and greener.** If you like making a difference, we are the company for you!

As a Technical Evaluation Manager and a member of our team at Arxada in Visp, Switzerland, you will be responsible as evaluation expert & project manager for timely and accurate evaluation of new chemical projects and technical project lead of development projects in the LSI SPS CDMO department according to customer and/or business needs. Included is the anticipation and evaluation of trends and innovations in this area.

#### Key Responsibilities:

- Full responsibility for the technical project evaluations in the area of chemical processes based on customer RFPs and informal requests.
- Close collaboration with subject matter experts from Process Development, Operation, EHS and other appropriate (support) services/functions.
- Supports R&D activities in the respective scientific field such as feasibility studies, process development, supervision of experimental work, literature search.
- Finalize the (draft) proposal document based on the evaluation work and provide agreed (proposal) deliverables to NBD/KAM to finalize the offer (incl. support for e.g. internal approval processes, establishment of commercial models).
- Support Commercial Functions/BU and the marketing team as requested at customer visits, conferences, trade shows, contract negotiations, capacity expansion projects and other strategic initiatives.
- Assist to develop, maintain and enhance evaluation tools for assigned sites and services (evaluation report, cost models and databases, work stage and proposal templates, KPI collection etc.) in order to drive continuous improvement in the evaluation process and assure consistency.
- Technical project lead of current development project and technology transfer into large scale production.
- Market and literature screenings to identify current market and industry trends.

#### Key Requirements:

- Advanced degree in organic chemistry (preferred Ph.D. or equivalent qualification such as a M.Sc. including industrial experience).
- Significant knowledge in the chemical industry - preferably in the CDMO area.
- Structured way of working and high problem solving ability.
- Ability to exchange complex information and direct/persuade and influence others; team player.
- Excellent communication skills in English and German.
- Able to withstand stress, accurate and strong customer focus.
- Agile mind-set