



Head of Procurement Capex Small Molecules and LHO Europe (f/m/d)

Job Description Summary

Today, Lonza is a global leader in life sciences operating across three continents. While we work in science, there's no magic formula to how we do it. Our greatest scientific solution is talented people working together, devising ideas that help businesses to help people. In exchange, we let our people own their careers. Their ideas, big and small, genuinely improve the world. And that's the kind of work we want to be part of.

This role will manage a team of lead buyers, operational and project buyers managing CAPEX projects at Visp and possibly other European sites as and when needed. In addition to leading a team they will also be responsible for buying packages as and when needed including contracting and bid management – this is a hands-on doing role along with being a leadership role.

They will work closely with the following groups; category management, contracts and claims management, operational buying and other SGIE stakeholders like project controls and project managers.

The role will be responsible for a portfolio of CAPEX projects and will vary from project to project but could be professional services providers, process equipment, construction and fit-out and other CAPEX as and when required.

Key responsibilities:

- Development of purchasing strategy and coordination of procurement activities for assigned investment projects. Strategic responsibility for a procurement volume of CHF 5m to 500m.
- Procurement of supplies (systems, sub-systems, equipment and spare parts) and services (consulting, engineering and planning) for the assigned specialist areas or investment projects.
- Definition and implementation of the procurement strategy as well as targets / department or supplier, taking into account the market situation and classification of products
- Bundling of procurement measures within the plant and in conjunction with other Lonza sites
- Preparation, conclusion and maintenance of framework agreements
- Development of action plans, relationship management with suppliers, evaluation of new suppliers and management of strategic key account (supplier) activities
- Optimization of LifeCycleCost (LCC) and reduction of material, transport, ancillary and follow-up costs
- Coordination, lead or participation in projects to further the development and improve the efficiency of technical purchasing as well as to achieve common target

Key requirements:

- Technical training (ETH or FH) or similar training; Preferred area of study: Process engineering, chemical engineering and plant engineering
- Experience in plant construction as well as in the areas of purchasing, sales, contract management and project management
- Languages: English excellent, German excellent
- Project and procurement management
- Team player with ability to work efficiently in matrix organizations and interdisciplinary teams
- Excellent business mindset, analytical thinking and problem-solving skills
- Initiative and resilience

Every day, Lonza's products and services have a positive impact on millions of people. For us, this is not only a great privilege, but also a great responsibility. How we achieve our business results is just as important as the achievements themselves. At Lonza, we respect and protect our people and our environment. Any success we achieve is no success at all if not achieved ethically.

People come to Lonza for the challenge and creativity of solving complex problems and developing new ideas in life sciences. In return, we offer the satisfaction that comes with improving lives all around the world. The satisfaction that comes with making a meaningful difference.

Lonza