



Strategic Growth Lead Bioconjugates (m/f/d)

Job Description Summary

Today, Lonza is a global leader in life sciences operating across three continents. While we work in science, there's no magic formula to how we do it. Our greatest scientific solution is talented people working together, devising ideas that help businesses to help people. In exchange, we let our people own their careers. Their ideas, big and small, genuinely improve the world. And that's the kind of work we want to be part of.

The Strategic Growth Lead Bioconjugates will lead business case development for new growth projects (Business Case Lead). The person will develop and drive the project through request, ideation, feasibility and concept to final approval. This includes scenario planning to support efficient decision making. Once a project is approved, and the Operations 'End-to-End' lead identified, the person will hand over the project lead for execution but continue to support as required. The Strategic Growth Lead provides strategic leadership and leads the governance across key functions and ensures the project goals are aligned with market needs, Lonza, Biologics Division and Bioconjugation strategy, and profitability targets.

Key responsibilities:

- Initiates the expansion programs in Bioconjugates and leads a transversal project team across key functions including Operations (including MSAT and Quality), Engineering, Finance, Commercial, Sales, HR, Supply Chain, Procurement.
- Develops scenarios based on customer demand, BU strategy and footprint and ensures the conformity of the project to the major goals including long term revenue, profitability and global Lonza standards.
- Establishes the project charter and works with key stakeholders to define customer and business requirements and to validate business feasibility and technical approach.
- As the main contact person for a growth project, coordinates all input to stage gate documents and ensures correct process up to and including the approval, together with key functions.
- Manages scope changes and their impact as well as tracking project status including cost, schedule and scope in the pre-approval phase.

Key requirements:

- 10-15+ years PMO, Operations, Finance and Commercial background in the biotech or pharma sector and expert knowledge of biological manufacturing
- Able to operate effectively in a matrix organization and highly experienced in Multi-Stakeholder-Management at Senior-Level
- Experience initiating and leading large CAPEX projects
- Business fluent in English

Every day, Lonza's products and services have a positive impact on millions of people. For us, this is not only a great privilege, but also a great responsibility. How we achieve our business results is just as important as the achievements themselves. At Lonza, we respect and protect our people and our environment. Any success we achieve is no success at all if not achieved ethically.

People come to Lonza for the challenge and creativity of solving complex problems and developing new ideas in life sciences. In return, we offer the satisfaction that comes with improving lives all around the world. The satisfaction that comes with making a meaningful difference.